



ZaneNet | *reinvent yourself*

A leader in providing innovative IT solutions to improve health outcomes and service delivery.

CAPABILITY STATEMENT

WHO WE ARE

Zane Networks, LLC (ZaneNet), located in Silver Spring, Maryland, serves public and private entities by solving complex problems using innovative technologies in the areas of *health information technologies (HIT), unified communications and collaborative technologies (including voice, data and video conferencing)* and *print and online communications*. We work with federal, state and international agencies, healthcare providers, national associations, businesses and other organizations on system-wide initiatives that involve technical and project management, engineering, programming, web and database design and other expertise to optimize outcomes.

ZaneNet is an SBA Certified 8(a) Small Disadvantaged Business and a Maryland MBE Certified woman-owned business. In 2010, the Maryland Health Care Commission (MHCC) approved ZaneNet as the State's first Candidate Management Service Organization (MSO) under the new *Electronic Health Records (EHR) State Designation Program*. ZaneNet has also recently been chosen as a finalist for the 2010 State of Maryland's Incubator Company of the Year Award, 2010.

WHAT WE DO

Whether it is facilitating live medical consultations via videoconferencing, transforming a physician's practice to meet meaningful use criteria, creating a chronic disease portal that enables better care coordination between physicians and their patients to mitigate health disparities or designing and implementing a website with advanced social media elements, ZaneNet is committed to persistence, teamwork and high-quality service. We believe that we can reduce disparities in health and improve overall delivery of services through a better use of technology.

For more than 10 years, ZaneNet has brought together its award-winning team with top experts in the technology, health, project management, graphic design and editorial fields to ensure that projects are completed on time and within budget. ZaneNet has certified professionals on staff including: Certified Professionals in Health Information Technology (CPHIT), Certified Implementers and Trainers of Electronic Health Records (EHR), and Project Management Professionals.

A Member of the Healthcare Management and Technology Consortium

CONTACT

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CERTIFICATION

- Maryland MBE/DBE Certified
- Woman-Owned Company
- SBA 8(a) Certified Small Disadvantaged Business
- Candidate Management Service Organization, State of Maryland

CAGE CODE: 4TKJ8 DUNS #: 110719270

NAICS CODES

- 519130 Internet Publishing and Broadcasting and Web Search Portals
- 541430 Graphic Design Service
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541513 Computer Facilities Management Services
- 541519 Other Computer Related Services
- 541611 Management, Scientific, and Technical Consulting Services
- 518210 Data Processing, Hosting, and Related Services
- 541921 Photography Studios, Portrait
- 561499 All Other Business Support Services
- 611420 Computer Training
- 541618 Other Management Consulting Services
- 541613 Marketing Consulting Services
- 238210 Electrical Contractors and other Wiring Installation Contractors



CAPABILITY STATEMENT



PRODUCTS & SERVICES

HEALTH INFORMATION TECHNOLOGY

MEDICAL PRACTICE TRANSFORMATION

- Clinical and Technical Practice Assessment
- EHR implementation and training
- Practice Management implementation
- HIE Gateway services
- PHR services
- Revenue Cycle Management
- Document Management services/
Medical Record Banking
- Care Management and Medical Homes services
- Technical implementation and support for practices (Network configuration, Wireless configuration, workstation, LAN/WAN, etc.)
- Provider Collaborations services (Televisits and Referrals)

OTHER HEALTH INFORMATION TECHNOLOGY SERVICES:

- Health IT consulting
- Chronic Disease Management portal solutions
- Telemedicine services
- System and Network Convergence services
- Secure Patient Health Information Exchange



PRINT & ONLINE COMMUNICATIONS

- Newsletters & Publications
- Corporate Brochures & Reports
- Branding & Logo Design
- E-newsletters
- Technical writing
- Proposal writing
- Editing/writing services
- E-book conversion services
- Project management
- Video production
- Event management
- CD-ROM production
- Webcasting
- Breeze presentations

INFORMATION TECHNOLOGY

- Website development
- Web portal development
- Software development
- Database development
- Social networking software development
- Custom online forms
- Web hosting services
- Project management
- Technical training
- IT staffing
- Web 2.0 development
- Mobile application development

UNIFIED COMMUNICATIONS AND COLLABORATIVE TECHNOLOGIES

- System and facility analysis
- Audiovisual/videoconferencing design
- Unified Communications system integration
- AV and videoconferencing staffing
- Digital signage operations
- Integrated audiovisual network solutions
- Client system training
- AMX/Crestron design and programming
- Video and audio production
- VTC collaboration production
- National operation centers (NOC) and control room solutions



CLIENT LIST

GOVERNMENT AGENCIES:

- Centers for Medicare and Medicaid Services, Health and Human Services
- Comprehensive Soldier Fitness Agency, U.S. Army
- National Institutes of Health (NIH)
- Office of the Surgeon General (OSTG), U.S. Army
- Prince George's County Economic Development Center, Prince George's County, MD
- The United States Army Nuclear and Combating WMD Agency (USANCA), U.S. Army
- Virgin Islands Public Finance Authority, U.S. Virgin Islands Government
- Walter Reed Army Medical Center, U.S. Army

MEDICAL AND EDUCATIONAL INSTITUTIONS AND NON-PROFIT ORGANIZATIONS:

- Howard University
- Johns Hopkins University
- National Medical Association
- Children's Research Institute, Children's National Medical Center
- Minority Organ Tissue Transplant Education Program (MOTTEP)
- Merck Childhood Asthma Network
- Igbinidion University (Okada, Nigeria)
- University of the District of Columbia
- National Hispanic Medical Association
- International Association of Black Professionals in International Affairs
- National Diabetes Education Program
- National Minority AIDS Education Training Center

PRIVATE COMPANIES:

- Access, LLC
- American Medical Development, Inc.
- Burson-Marsteller, Inc.
- Global Telehealth Group, LLC
- HCD International, Inc.
- Nexxtep, Inc.
- Meeting Consultants, LLC
- Omni Systems, Inc.
- Spectrum Audio Visual Systems
- VMRx, Inc.
- Video Insights, Inc.

